

Schindler Germany and essentry embark on a strategic cooperation

Schindler Deutschland AG & Co. KG and Essentry GmbH announce their cooperation to combine the Schindler PORT system with essentry's access management system. With support from the Center Smart Commercial Building, the successful new integration increases efficiency and elevates security in smart buildings. The close connection to the renowned RWTH Aachen Campus allowed the interoperability of both systems to be tested for market readiness.

Dr Pau-y Chow, Lead Smart Buildings and Smart Cities at Schindler, remarks of the collaboration: "The strategic partnership with essentry shows how a joint and integrated solution can generate great added value for the customer. This collaborative development has been made possible by our CoLab platform: an open, secure and modular integration toolbox for developers. The innovative solution from both companies focuses on providing a seamless user experience rather than the processual combination of individual technologies. We look forward to a successful go-to-market next year."

A high degree of automation improves process efficiency, while at the the same time increasing user-friendliness. Elevator lifts can be intelligently controlled and, paired with essentry, waiting times for visitors can be significantly reduced. Thanks to essentry's identity verification, only verified visitors are granted access, which significantly increases the security of the building. The analytics functions provide insights into the performance and use of smart buildings and provide opportunities for optimization based on usage. Since the requirements can be adjusted depending on the building and location, customers benefit directly from the customized and scalable solutions.

Christian Fox, Product Lead at essentry, is delighted with the proof of concept: "We worked together closely to analyze customer requirements and, with the expertise of the CSCB, we were able to develop a solution that went from concept to proof of concept in just a few months. The cooperation with Schindler shows how an integrated solution between a young PropTech company and an established corporation can be quickly and efficiently tested for market readiness. Using open interfaces and a secure and modular integration toolbox, we set the focus together with Schindler on a smooth user experience in visitor management. We look forward to the next steps together in 2024!"



Customers especially benefit from technologies that are adaptable and future-proof, as both systems are continuously being further developed. The flexibility of the interfaces lets them rapidly adjust to the constantly changing requirements and standards of smart buildings.

Jan Häusler, Head of Technology Development at the Smart Commercial Building Center, summarizes the joint effort: "In close collaboration with our partners essentry and Schindler, we have shown how to create a pioneering solution for visitor management by combining forces. Our work together allowed us to gain a deep understanding of the software interfaces of both partners, which led us to create a functioning software integration of the hardware solutions in just a few weeks."

About Schindler:

Founded in 1874, the <u>Schindler Group</u> is one of the world's leading providers of elevators, escalators and related services. Its innovative and environmentally friendly access and transport systems play a key role in shaping the mobility of an urban society. With the innovative Schindler CoLab platform, the Group enables technological collaboration with technology partners in order to respond to the changing requirements of urban environments. E-mail: pressestelle.de@schindler.com Phone: +49 (0) 30 7029 2560

About essentry:

essentry specializes in the digitalization of access processes. The core of the product is identity verification at border control level and the automation of access processes. By using biometric technology and artificial intelligence, essentry achieves the highest level of security for facilities, employees and guests. E-mail: info@essentry.com Phone: +49 (0) 6196 9734 090

About Center Smart Commercial Building:

The <u>Center Smart Commercial Building</u> was founded in 2019 as part of the Metropolitan Cities initiative in the Smart Logistics Cluster on the <u>RWTH Aachen</u> Campus. Together with its members and customers, the Center Smart Commercial Building develops solutions for modern commercial real estate in cooperation with renowned international partners and thus opens up new usage and business models. E-mail: info@smart-commercial-building.de Phone: +49 (0) 241 47705 605